



VEHICLE DESCRIPTION

**MKZ**

2020 MKZ RESERVE AWD  
5-PASSENGER  
TURBOCHRGD 2.0L I4 ENGINE  
6-SPD AUTO TRANS 6F MID

EXTERIOR  
CERAMIC PEARL METALLIC TC  
INTERIOR  
EBONY LEATHER

LR 620207

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- |   |  |   |  |
|---|--|---|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• CONFIGURABLE DAYTIME RUNNING LAMPS</li> <li>• DOOR HANDLES - CHROME</li> <li>• DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>• EASY FUEL CAPLESS FILLER</li> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HEADLAMPS - ADAPTIVE W/ SIGNATURE LIGHTING</li> <li>• LED TAILLAMPS</li> <li>• POWER MOONROOF</li> <li>• SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY</li> <li>• TRUNK LID - POWER</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• AMBIENT LIGHTING</li> <li>• BRIDGE OF WEIR™ LEATHER SEATING SURFACES</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• HEATED FRONT SEATS WITH DRIVER'S MEMORY SETTING</li> <li>• POWER DRIV AND PASS SEATS - 10-WAY</li> <li>• POWER TILT/TELESCOPE STEERING COLUMN</li> <li>• SEATS -PWR DRVR/PASS WITH 4-WAY POWER LUMBAR</li> <li>• SMART-CHARGING USB PORT (2 IN REAR)</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• ACTIVE PARK ASSIST PLUS</li> <li>• ADAPTIVE CRUISE CONTROL (ACC) WITH STOP-AND-GO</li> <li>• ADAPTIVE SUSPENSION (CCD)</li> <li>• INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>• LANE KEEPING</li> <li>• LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY</li> <li>• RAIN-SENSING WIPERS</li> <li>• REAR VIEW CAMERA</li> <li>• REVEL AUDIO W/14 SPEAKERS</li> <li>• REVERSE SENSING SYSTEM</li> <li>• SYNC3® W/ VOICE ACT NAV</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC ESC</li> <li>• AIRBAGS - SIDE IMPACT / CURTAINS</li> <li>• BLIND SPOT DETECTION W/CTA</li> <li>• DRIVER/PASS KNEE AIR BAGS</li> <li>• DUAL STAGE FRONT AIRBAGS</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST CRASH SYSTEM</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|---|--|---|--|

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 200A

OPTIONAL EQUIPMENT/OTHER

|                                     |           |
|-------------------------------------|-----------|
| 2020 MODEL YEAR                     | 695.00    |
| CERAMIC PEARL METALLIC TC           | NO CHARGE |
| NE SPECIAL DISCOUNT PACKAGE         | NO CHARGE |
| POWER MOONROOF                      | NO CHARGE |
| 50 STATE EMISSIONS ELEMENTS PACKAGE | 800.00    |
| .REAR HEATED SEATS                  |           |
| .HEATED STEERING WHEEL              |           |
| POWER REAR SUNSHADE                 | NO CHARGE |
| FRONT LICENSE PLATE BRACKET         | NO CHARGE |

PRICE INFORMATION

|  |                  |
|--|------------------|
| BASE PRICE                               | \$44,500.00      |
| TOTAL OPTIONS/OTHER                      | 1,495.00         |
| <b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b> | <b>45,995.00</b> |
| DESTINATION & DELIVERY                   | 995.00           |
| <b>TOTAL BEFORE DISCOUNTS</b>            | <b>46,990.00</b> |
| NE SPECIAL EDITION DISC                  | - 750.00         |
| <b>TOTAL SAVINGS</b>                     | <b>- 750.00</b>  |

RESIDENCY RESTRICTIONS APPLY TO DISCOUNTS/SAVINGS - BASED ON CUSTOMER ZIP CODE. SEE DEALER FOR DETAILS.

**TOTAL MSRP \$46,240.00**

LINCOLN AUTOMOTIVE FINANCIAL SERVICES  
Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.lincolnafs.com](http://www.lincolnafs.com).

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This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

**Fuel Economy**

**23** MPG  
combined city/hwy

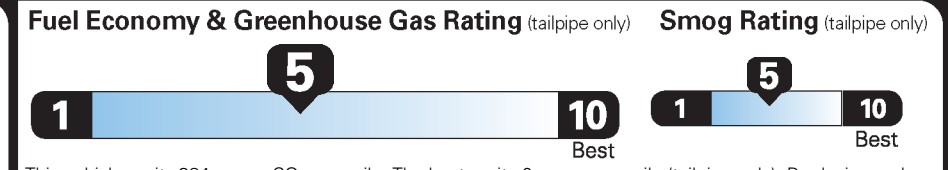
20 city  
29 highway

4.3 gallons per 100 miles

Midsized Cars range from 14 to 141 MPG. The best vehicle rates 136 MPGe.

You spend **\$1,250** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$1,750**



This vehicle emits 384 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

[fuelconomy.gov](http://fuelconomy.gov)

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score** ★★★★★  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** Driver Passenger ★★★★★  
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat Rear seat ★★★★★  
Based on the risk of injury in a side impact.

**Rollover** ★★★★★  
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

THE LINCOLN WAY™ APP  
Your Dashboard of Services & Features



- Download the Lincoln Way app\* and you can:
- Remotely start, lock and unlock your vehicle
  - Locate your vehicle and check approximate fuel range
  - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

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